

To all suppliers of GWW

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Supplier evaluation at GWW GmbH

Dear Ladies and Gentlemen,

Gemeinnützige Werkstätten und Wohnstätten GmbH (GWW GmbH) has activated a new supplier evaluation tool as of 1 January 2023. Among other things, this offers the possibility to enter scheduling agreements in the ERP system SAP S/4 HANA, which was not possible before.

With this letter we inform you about the criteria used to measure your performance in the supplier evaluation.

Selected criteria:

From the large number of possible criteria for measuring performance, we have selected the following criteria:

- Quantity reliability
- Delivery date reliability
- Quality of the product

The distribution of the scores within the criteria is done according to defined conditions.

Distribution of scores within the criteria:

The distribution of scores is different for each criteria.

Quantity deviations:

Deviation in percent	Score in the evaluation
100	1
30	10
20	40
15	70
10	90
5	95
0	100
-5	95
-7	90
-10	80
-12	65
-15	40
-20	10
-100	1

Date deviations:

Deviation in days	Score in the evaluation
From the first day too late	1
Up to 5 days too early	100
6 till 10 days too early	50
More than 10 days too early	1

Quality deviations:

As a percentage of the total number of deliveries	Score in the evaluation
11	1
5	50
4	60
3	70
2	80
1	90
0	100

For quality deviations, the number of quality notifications is set in relation to deliveries.

The criteria are weighted:

All three previously mentioned criteria are equally weighted (33.33% each).

Frequency of implementation:

It is planned to carry out the measurement three times a year, at the end of each quarter. In the first year of the measurement, you will receive quarterly information about your evaluation. From the second year onwards, you will only receive this information in the event of a negative change in the ABC rating, together with a request to take countermeasures.

At the beginning of the year, you will receive a supplier rating covering the whole of the previous year.

ABC rating:

The ABC rating is based on the following scheme:

- Total score 100 - 90 A
- Total score 89 - 70 B
- Total score < 70 C

If there are any unanswered questions about the GWV GmbH supplier rating, please feel free to contact me.

Kind regards

Achim Stolz
Head of Purchasing